2018 CONVENTION WARM-UP / FUNDRAISER - 14 Events								
INCOME	Break-Even			De	Desired Result			
Entry Fee	35	150	5,250	45	150	6,750		
EXPENSE								
NOLA Facility Rental	1	2200	-2,200	1	2200	-2,200		
SCCA Personnel to Host the Event	1	1800	-1,800	1	1800	-1,800		
Food Truck - included in entry fee	1	750	-750	1	750	-750		
Expense Total =			-4,750			-4,750		
PROFIT			500			2,000		

TYPICAL SOUTHWEST REGION FUNDRAISER - 14 Events								
INCOME		Proposal						
Entry Fee	30	120	3,600					
EXPENSE								
Facility Rental	1	500	-500					
Entrants Work the Event - don't hire workers	0	1800	0					
Misc. Expenses to Host Event	1	100	-100					
Food Truck - included in entry fee*	60	8	-480					
Expense Total	=		-1,080					
* could also be at participant's expense								
PROFIT			2,520					